



COLLABORATION SPOTLIGHT

EAST COAST PRIVATE EQUITY FIRM

END USER: PRIVATE EQUITY FIRM
LOCATION: BOSTON, MA
AV INTEGRATOR: ROOMREADY



IN 2018, AN EAST COAST PRIVATE EQUITY FIRM PARTNERED WITH ROOMREADY TO SOLVE CHALLENGES WITH A COMPLEX, POORLY SUPPORTED AV SETUP. THE INITIAL ENGAGEMENT CENTERED ON RETROFITTING AND STANDARDIZING AV SOLUTIONS AT THE FIRM'S BOSTON HEADQUARTERS. THIS REFRESH SIMPLIFIED DEPLOYMENT AND SUPPORT, EASING THE BURDEN ON INTERNAL IT AND FACILITIES TEAMS. IT ALSO PAVED THE WAY FOR UPGRADES ACROSS SEVERAL INTERNATIONAL LOCATIONS.



SINCE THEN, THE FIRM HAS LEVERAGED ROOMREADY FOR AV SUPPORT ACROSS THEIR LOCATIONS. AS THE ORGANIZATION GREW, SO DID ITS NEED FOR SPACE. WHEN THE BOSTON OFFICE PREPARED TO EXPAND, THE FIRM TURNED TO ROOMREADY AGAIN TO TRANSITION AV SOLUTIONS INTO A NEW ENVIRONMENT.



THE PROJECT COVERED 11 FLOORS AND APPROXIMATELY 60 ROOMS, ALL BUILT AROUND CISCO, THE FIRM'S HARDWARE MANUFACTURER OF CHOICE. THIS APPROACH UPDATED STANDARDIZED ROOM SOLUTIONS, INCREASED DEPLOYMENT SPEEDS AND MINIMIZED DOWNTIME. THE NEW SPACE ALSO FEATURED MULTIPLE VIDEO WALLS IN COMMON AREAS, CREATING DYNAMIC, COLLABORATIVE ENVIRONMENTS.



Room available all day
1:23 PM
Friday, April 11
Use the touch panel to book the room
Experiencing Issues? Ask Navi
Scan QR code for Guest WiFi

EXIT









WWW.ROOMREADY.COM