



PROJECT FEATURE:


INSURANCE PROVIDER ENTERPRISE

NO OF LOCATIONS: 56
PLATFORM: MICROSOFT TEAMS
AV INTEGRATOR: ROOMREADY



PRIOR TO THE COVID-19 PANDEMIC, THE INSURANCE PROVIDER USED CISCO AND WEBEX FOR ALL THEIR COLLABORATION NEEDS. WHEN EMPLOYEES WENT HOME, THE COMPANY BEGAN USING MICROSOFT TEAMS FOR REMOTE COLLABORATION.

DURING THE PANDEMIC THE ENTERPRISE INVITED EMPLOYEES TO TEST VARIOUS VIDEO SOLUTIONS FOR MICROSOFT TEAMS. FEEDBACK SHOWED THAT USERS PREFERRED THE FAMILIAR EXPERIENCE AND ROBUST FUNCTIONALITY OF CISCO SOLUTIONS.



THE INSURANCE PROVIDER STARTED THE RFP PROCESS, CALLING FOR DESIGNS FOR A FOUR-WAY DIVISIBLE TRAINING ROOM. BEFORE THE PROCESS WENT MUCH FURTHER, ELEVANCE SELECTED ROOMREADY FOR THE JOB. THEIR SOLUTION WAS SIMPLE, EASY TO USE AND SCALABLE.

ROOMREADY WAS THE ONLY COMPANY TO USE THE NAVIGATOR TOUCH PANEL IN THEIR DESIGN FOR CONTROL OF THE DIVISIBLE SPACES, WHICH DIFFERENTIATED THEIR APPROACH AND PROJECTS IN THE AV INTEGRATION SPACE.



- **USER EXPERIENCE** | AS TECHNOLOGY HAS BECOME AN INTEGRAL PART OF THE WORKPLACE EXPERIENCE, ROOMREADY ACCOUNT EXECUTIVE, PHILLIP MCARDLE, BEGAN ATTENDING EACH BUILDING OPENING TO TEACH END USERS HOW TO USE THE UPDATED SOLUTIONS.
- **FLEXIBILITY** | AT THE TIME THE RELATIONSHIP BEGAN, ROOMREADY WAS THE ONLY AV INTEGRATOR THAT WOULD AGREE TO WORK THROUGH THE FIRM'S PRIMARY IT RESELLER. THIS ALLOWED ROOMREADY TO GET WORK DONE FASTER BY TRANSACTING THROUGH AN EXISTING MSA.
- **SIMPLICITY** | ROOMREADY CREATED SOLUTIONS THAT INCORPORATED EXISTING CISCO HARDWARE WITH ADDED BYOM CAPABILITIES TO PROVIDE CONSISTENT USER INTERFACE ACROSS ALL MEETING SPACES.
- **INNOVATION** | BY LEVERAGING THE NAVIGATOR TOUCH PANELS FOR CONTROL OF ALL DIVISIBLE SPACES, ROOMREADY DESIGNED A SOLUTION THAT WAS FAMILIAR AND SIMPLE TO USE. THIS INCREASED THE ADOPTION OF THE DIVISIBLE TRAINING ROOMS AND THEY HAVE INSTALLED THEM IN SEVERAL LOCATIONS ACROSS THE COUNTRY.







WWW.ROOMREADY.COM