[r] room·ready™

Room Menus: Room Solutions with Menu Pricing

At RoomReady we believe simple is better. That means we put simple into every solution we create. Whether it's an easy-to-use video meeting room or a sales tool to make your job easier, we make it clear, straightforward, and easy to understand….you know, simple.

Our RoomReady room menus are a unique sales resource that includes everything you need to deliver complete quotes faster than your competitors:

- Proven solutions from huddle rooms to large divisible training rooms
- Comprehensive, clear pricing
- Complete engineering assets package
- Written functional overviews

How our room menus make your job easier

You're selling rooms that just work

- Proven designs deliver a known good experience (we know because we actually measure it)
- Solutions built for specific room types and sizes
- Consistent user interface so people will know how to work all the rooms
- Reduced complexities so installs are easier and there are less service tickets
- Designed to work for the meetings platform your client has chosen

You're not starting from scratch every time

- The standard rooms are often used just as designed
- Other times, they are 80% good and need tweaked the last 20%
- Natural conversation starting points with the client to get to reality quickly
- Eliminates the usual back and forth between sales and solutions architects

You're turning quotes around quickly

- Faster quoting because the details are complete
- Easy reference for providing early quotes when customers need ballpark pricing
- Detailed bill of materials so everyone knows what to expect
- Engineering drawings completed so no "going to the drawing board"

RoomReady menu versatility

Room menus provide complete meeting room details for easy and fast quotes across a wide range of sizes, functions and platforms. We support leading manufacturers Cisco and Poly and offer platform compatibility with Webex, Zoom and Microsoft Teams. In addition to the enclosed workspaces shown, we have menus for standard and divisible training rooms.

Enclosed Workspaces					
Space Type	Huddle Room	Small Conference	Medium Conference	Large Conference	X-Large Conference
Seats	3-5	5-8	8-10	10-14	14+
Sq. Feet	120 SF	168 - 216 SF	216 - 288 SF	240 - 288 SF	312 - 720 SF
Display Size	55"	65"	75"	82"	98"
Total Costs	$X,XXX	$X,XXX	$XX,XXX	$XX,XXX	$XX,XXX

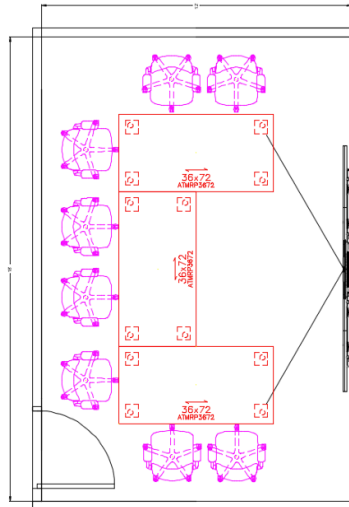*Final pricing dependent upon hardware & platform selection.

Medium conference room example

RoomReady room menus give you breakdowns of component pricing, room size and even detailed drawings and bill of materials to make your quotes accurate…and fast.

Price	$7,400
Codec	Partner Provider
Audio	Integrated device
Video	$3,300
Control / Acc	$1,600
Pro Service	$2,500

Room Details	
Seats	9
Room Dimensions	18' x 12'
Display Size	65"
Codec	Model Name

*Total pricing excludes partner provided components.

Dual Display Configuration

Better solutions. An integration process that finishes installs faster than competitors can deliver quotes. There when and how you want us. And, more profitability. What are you waiting for? Give us a call or shoot us an email.

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