

We Make Selling Simple for Partners

Your clients want better meeting room solutions. The trick is delivering the right solution that is easy to use and without lots of complex technology. Oh, and do it fast.

At RoomReady, we use our patented methodology to quickly deliver solutions that just work. We give you tools to turn around complete and accurate quotes quickly to win deals. And we have a partner-focused business model with an unmatched financial model that means you make more revenue and keep more profit.

Why we're different

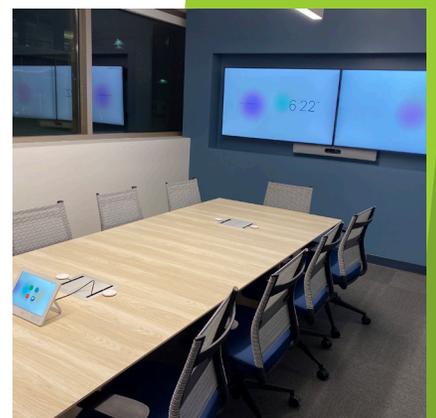
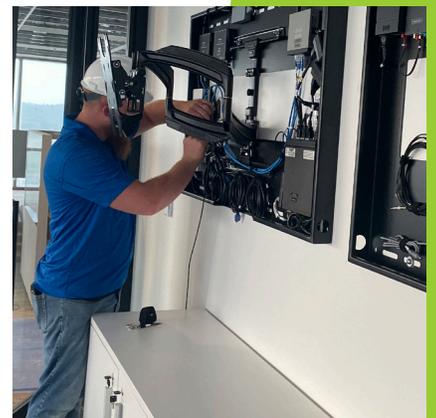
Our partner program is built on four critical components designed to make our relationship easy, productive, and above all, profitable for you.

1

A unique financial model

We know that you have well established relationships with video conferencing manufacturers that bring pricing benefits to your customers. We respect that and won't nudge our way into your value.

- You bring the core video hardware and licensed platform software to the deal, at your price.
- We provide other integration hardware and services like additional microphones and speakers, displays, mounts, transmitters and receivers, etc.
- You quote the client with our portion included.
- This means added flexibility and profitability on every deal.



2

We make selling simple

We value simplicity from pre-sales consulting through ongoing maintenance. We plug in to your process seamlessly when and how you need us. Regardless of the technology platform, we'll help you deliver the right solution.

- Site surveys
- Solution design
- Room standards
- Installation
- Tech support
- Programming
- Assembly & testing
- Certification

3

The RoomReady Way

Our proven process includes a patented integration methodology and ensures that we deliver solutions that meet your customers actual needs. The RoomReady Way allows us to deliver a better user experience, with less complexity, and in a faster timeframe. And, all of that means the customer is happy and you look like a rockstar.



4

Room menus

With RoomReady room menus, you can quote solutions quickly and accurately. Proven-to-work room configurations, pricing, and drawings make our room menus a must have tool. Simple and complete to make our partners lives easier.

Better solutions. An integration process that finishes installs faster than competitors can deliver quotes. There when and how you want us. And, more profitability. What are you waiting for? Give us a call or shoot us an email.

800-503-3800 | helpme@roomready.com



Check us out at
roomready.com
for more information